

**STC COLLEGE OF BUSINESS ADMINISTRATION
BANAHATTI**



**AFFILIATED TO
RANI CHANNAMMA UNIVERSITY BELAGAVI
A PROJECT REPORT ON
CUSTOMER RELATIONSHIP MANAGEMENT**

**Undertake at
"AVANI ENTERPRISES"**



**Submitted by
VARUN DAYANAND AVARADI
BBA FINAL YEAR
Reg. No. B2023231**

COLLEGE GUIDE

Prof. S. B. Ukkali

Coordinator of STC College,
Banahatti

COMPANY GUIDE

Mr. Kartik B. Kambar

Founder
Belagavi

2022-2023

JANATHA SHIKSHANA SANGHA'S
SHREE TAMMANNAPPA CHIKKODI COLLEGE OF
BUSINESS ADMINISTRATION,
BANAhattI.



Certificate

This is to certify that **Mr. Varun Dayanand Avaradi**, Reg No. B2023231 has satisfactorily completed one month In-Plant training on **Customer Relationship Management** at **Avani Enterprises, Belagavi** in partial fulfillment of the requirement for the award of Bachelor's Degree in Business Administration (BBA) by **Rani Channamma University Belagavi** for the year 2022-2023.

N-riching Managerial Talents . . .

Coordinator

Prof. S. B. Ukkali

Co-Ordinator,
H. B. A College,
BANHATTI - 587 311
Dist. Bidar

Internal Guide

Prof. S. B. Halemani

Principal

Dr. G. R. Junnaykar

PRINCIPAL
STC Arts & Commerce College
BANHATTI-587 311

Avani Enterprises

Manufacturer C. I. Castings

Sy. 109, Omkar Nagar, Angol Mal, Belagavi.

Mobile : 8088033870

Date : 27-05-2023

CERTIFICATE

This is to certify that **Mr. Varun Dayanand Avaradi** Reg. No. B2023231 student of **STC Arts & Commerce College of Banahatti** of **BBA**. He has successfully completed project work on **Customer relationship management at Avani Enterprises**, a period of 30 days **28-04-2023 to 27-05-2023**. During his Training period, we found him sincere & have shown keen interest in learning.

We wish his good Luck for future endeavors.



For Avani Enterprises

Kartik
Proprietor

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